

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

September 10, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Platinum Producers (\$30,000 - \$50,000)			
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$49,282	21
Lemar, Mike	Sunshine State Agency	\$33,991	19
Hatton, Catherine E.	Long Island Insurance Solutions	\$33,977	20
Borosak, William J. Jr.	Secure Financial Group, LLC	\$33,587	7
Gold Producers (\$10,000 - \$30,000)			
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$17,594	6
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$16,700	7
Ahlbum, Tim	Health Coverage Solutions	\$14,448	4
Bahlkow, Valerie J.	Lighthouse Business Services	\$12,760	2
Schuler, James F.	Consumer Group Services, Inc.	\$12,443	3
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$12,384	1
Rosati, Lisa	Rosati Insurance Agency	\$11,771	3
Silver Producers (\$5,000 - \$10,000)			
American Eagle Consultants, Inc.		\$9,694	6
Agent Pipeline, Inc.		\$9,609	4
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$9,516	1
Clark, John W.	Senior Solutions Insurance Agency	\$8,795	3
Centerstone Insurance & Financial Svcs.		\$8,416	3
World Wide Coverage Corp.		\$7,760	1
AmeriLife		\$7,399	7
Barta, Devin M.	Barta Insurance Agency	\$7,355	3
Elite Insurance Partners, LLC		\$7,183	1
Dworkin, Earl D.	Dworkin Insurance Agency	\$6,994	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$6,991	3
Concklin, Ron	Rosenberg-Concklin, Inc.	\$6,932	7
Abbatiello, Vincent	Mainstay Retirement Solutions	\$6,444	3
Catron, Edward A.	Catron Insurance Agency	\$6,300	2
Centurion Agency, Ltd.		\$6,252	3
Warner, Russell G. III	Warner Insurance Agency	\$6,044	1
Shackelford, Edward L.	The Assurance Group, Inc.	\$5,532	2
Bronze Producers (\$2,500 - \$5,000)			
Jacobson, Sandy A.	Jacobson Insurance Agency	\$4,475	3
Heller, Mark	Heller Insurance Agency	\$4,451	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$4,367	2
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$3,911	1
Professional Group Plans, Inc.		\$3,880	1
Shaw, Martin L. III	Shaw Insurance Agency	\$3,647	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,480	1
Ellis, Sarah	Ellis Insurance Agency	\$3,395	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$3,276	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$3,193	1
Geoghegan, John R.	Geoghegan Insurance Agency	\$3,167	1
Travis, Ann V.	Travis Insurance Agency	\$3,108	1
James M. Gray, Inc.		\$3,012	1

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Senior Insurance Marketing, Inc.		\$3,012	1
Phillips, Michael H.	Union Benefit Corp.	\$2,927	1
Rapini, Duane M.	Rapini Insurance Agency	\$2,927	1
Stevens, Ronald W.	Stevens Insurance Agency	\$2,844	1
McDowell, Jason P.	McDowell Insurance Agency	\$2,688	1
Griffin, Roy D.	Griffin Insurance Agency	\$2,616	1
Futurity First Insurance Group, Inc.		\$2,592	1
Benefit Plans of America, Inc.		\$2,587	8
Farmbry, Larry W.	Farmbry Insurance Agency	\$2,544	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

September 10, 2017

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Gold, Matthew	\$13,800	Bahlkow, Valerie J.	\$12,000
Wiedersum, Bryan F.	\$12,384		

Silver Producers (\$5,000 - \$10,000)

Haft, Gary S.	\$9,888	Greenfield, Paul F.	\$7,760
Sheldon, Paul, CLU, ChFC	\$9,516	Dworkin, Earl D.	\$6,994
Klein, Sylvia	\$8,819	Costanzo, Nicholas P.	\$6,575
Haass, David	\$8,719	Hackmeier, Jeff D.	\$6,491
Lembcke, Julia	\$8,088	Warner, Russell G. III	\$6,044
Ripoll, Glenn A.	\$8,016	Stevens, Ray	\$5,171
Spizzuco, Samuel	\$7,872	Rosati, Lisa	\$5,040

Bronze Producers (\$2,500 - \$5,000)

Borosak, William J. Jr.	\$4,942	Saiz, Mary	\$3,108
Balogh, Christian J.	\$4,668	Schuler, James F.	\$3,108
Zarins, Ivars	\$4,656	Bono, Peter F.	\$3,107
Heller, Mark	\$4,451	Cochran, Ronnie L.	\$3,060
Barta, Devin M.	\$4,020	Primack, Neil E.	\$3,024
Mannoni, Audrey	\$4,001	Stevens, Jason	\$3,023
Ulayyet, Fred M.	\$3,911	Smith, Brian E.	\$3,012
Blake, Karla	\$3,887	Gerber, Lawrence A.	\$2,927
Alter, Murray	\$3,880	Lange, Douglas M.	\$2,927
Lawrence, Kevin	\$3,880	Travassos, Albert J.	\$2,927
Koppa, David T.	\$3,768	Abbatiello, Vincent	\$2,916
Dillow, David S.	\$3,647	Ragusa, Michael J.	\$2,892
Shaw, Martin L. IV	\$3,647	Brown, Matthew	\$2,844
Schrupp, Billy L.	\$3,624	Butts, David J.	\$2,844
Maviglia, Raymond C.	\$3,564	Dega, Brigett L.	\$2,844
McDade, Stephen	\$3,540	Herskovits, Matthew	\$2,844
Hoyek, Pete N.	\$3,480	Kilgore, Adam W. Jr.	\$2,844
Ellis, Sarah	\$3,395	Walters, Kenneth W.	\$2,844
Dyess, William R.	\$3,355	Ferguson, Steven	\$2,688
Ahlbum, Tim	\$3,276	Mochan, Charles D.	\$2,688
Ehrlich, Carl F.	\$3,276	Moore, Daniel	\$2,688
Jacobson, Sandy	\$3,276	Catron, Edward A.	\$2,676
Sachs, Kerry	\$3,276	Griffin, Roy D.	\$2,616
Ortez, Philip B. Jr.	\$3,193	Elfrink, Priscilla	\$2,592
Geoghegan, John R.	\$3,167	Farmbry, Larry W.	\$2,544